



COPEERS^{LLC}

CAPABILITY STATEMENT	
UEI: N3ENLYKK3BY6	CAGE: 8TSF3
541611	Administrative Consulting
541618	Other Management Consulting

Built on Honor. Driven by Mission

At COPEERS, we merge our federal experience with an understanding of contractors' challenges in the federal market, streamlining efforts and prioritizing clear, efficient, and agile strategies for success.

Core Competencies

Federal Procurement Expertise: Proficiency in procurement processes, regulations, and evaluation criteria.

Strategic Procurement Analysis: Aligning priorities, capabilities, and past performance with opportunities.

Solicitation Analysis and Market Research: Thorough examination of solicitations and market conditions for informed decisions.

Tailored Compliance Solutions: Maximizing procurement opportunities while ensuring regulatory adherence.

Best Value Strategies: Crafting innovative, value-driven approaches for risk-free government services, committed to continuous improvement.

Differentiators

Government & Contractor Support Expertise: Extensive experience in facilitating collaboration between the Federal government and contractors, ensuring operational efficiency.

Client-Centric Approach: Focused on understanding and addressing clients' unique needs, providing tailored services and actionable recommendations to optimize success in the federal procurement process.

Key Personnel: Román Vélez-Climent, CEO

- Project Management Professional (PMP)
- Certified Federal Contract Manager (CFCM)
- Lean Six Sigma Black Belt in Government Processes
- 15+ years of experience in the federal market with over 100 contracts completed successfully in 10 US jurisdictions.
- Served as SME for DHS's Critical Infrastructure Tiger Team (2018-2020) and acted as National Trainer/Project Manager for CBP Emergency Response SOP (2017-2020).
- Received multiple federal awards, including the CBP Air and Marine Recognition Award (2018) and the E3/Sentinel Excellence Award (2018, 2019), and was nominated for the 2019 DHS Secretary Awards and 2020 DHS Chief Readiness Officer Innovative Support Award.
- Highest award achievement: 2023, 5-years, \$250M, Department of the Interior MATOC.
- Experience:



US Army Corps of Engineers®



Contact Information

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